

Message Text

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PAGE 01 QUITO 00410 161425Z

62

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 129942

R 161250Z JAN 76

FM AMEMBASSY QUITO

TO USDOC WASHDC

INFO SECSTATE WASHDC 8674

AMCONSUL GUAYAQUIL

UNCLAS QUITO 0410

COMMERCE FOR BIC/OED/MEPD

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: FOREIGN GOVERNMENT TENDER

1. 331/01/T-0026

2. 011576

3. N. LABRIE

4. 331 ECUADOR

5. N

6A. CONTACT--

6B. COMANDANTE GENERAL DE MARINA

6C. MINISTERIO DE DEFENSA NACIONAL
QUITO, ECUADOR

7. --

8. --

9. 201 (CALL FOR COMPETITIVE OFFERS)

10. ECUADOREAN NAVY HAS ADVISED COMMERCIAL SECTION THAT
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IT WISHES TO PURCHASE, UNDER CALL FOR COMPETITIVE OFFERS,

PREFABRICATED BUILDINGS AND WIDE RANGE OF EQUIPMENT FOR THE MAINTENANCE AND REPAIR OF TWO (2) 1,000-TON SUBMARINES, TYPE 209, RECENTLY PURCHASED FROM WEST GERMANY. PACKAGE INCLUDES TWENTY-THREE PRE-ENGINEERED BUILDINGS AMONG WHICH TWELVE (12) WORKSHOPS, ONE (1) SUBMARINE BATTERY-CHARGING STATION, SIX (6) STORES, AND THREE (3) OFFICES. EQUIPMENT IS REQUIRED FOR COMPLETE MECHANICAL, MACHINIST, PIPEFITTER, WELDING, ELECTRICAL, PAINT, WOODWORKING, AND BOATSWAIN/RIGGERS WORKSHOPS, AS WELL AS TWO (2) ELECTRONIC AND A WEAPONS WORKSHOP. OFFERS SHOULD INCLUDE BOTH FOB PORT-OF-EMBARKATION AND CIF GUAYAQUIL PRICE QUOTATIONS, DELIVERY PERIODS, PAYMENT AND WARRANTY CONDITIONS, AND PROPOSALS FOR MOUNTING AND INSTALLING BUILDINGS AND EQUIPMENT, AMONG OTHER REQUIREMENTS.

11. EMBASSY IS AIR POUCHING ELEVEN-PAGE DOCUMENT IN ENGLISH WHICH DESCRIBES IN DETAIL PROPOSAL CONDITIONS AND EQUIPMENT NEEDS. DOCUMENT, PREPARED FROM INPUTS PROVIDED BY U.S. NAVY CIVIL ENGINEER CORPS, WAS PERSONALLY DELIVERED TO EMBASSY BY ECUADOREAN NAVY PROJECT OFFICER, CAPITAL DE FRAGATA MANUEL MINO.

12. SPECIAL HANDLING: IN ADDITION TO HIGH DOLLAR VALUE, OF TOTAL EQUIPMENT NEEDS, CAPTAIN MINO HAS VOICED PREFERENCE FOR U.S. EQUIPMENT IF AT ALL POSSIBLE. U. S. COMPANIES, HOWEVER, CANNOT EXPECT FAVORITISM AND MUST COMPLY WITH TERMS OF REFERENCE AND BE COMPETITIVE IN PRICE AND QUALITY.
HEMENWAY

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NNN

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